

# Innovative products

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On top of basic and additional services we offer several innovative solutions, enabling the alternative perception to the capacity valuation, or to adjust the utility of the storage capacity during the course of its usage.

The extra value can be obtained using the product of additional short term capacities, or getting more favorable commodity financing using the escrow service for the financing party.



# Capacity product B.U.I.L.D.



- Storage capacity service with specific type of indexed pricing referenced to one of the gas hubs (VTP AT, NCG, TTF).

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- Applicant shows bid for minimum price, maximum price and premium to Summer/Winter spread.

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- Summer/Winter spread including the premium determines the capacity price in Reference period.

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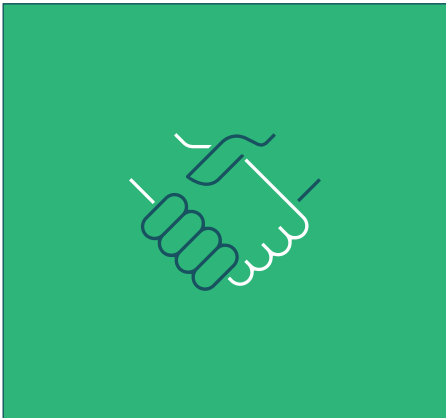
- POZAGAS determines 3 pricing days with due time notification instead of spread averaging.

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- Final capacity price resulting from weighted average of individual pricing days.

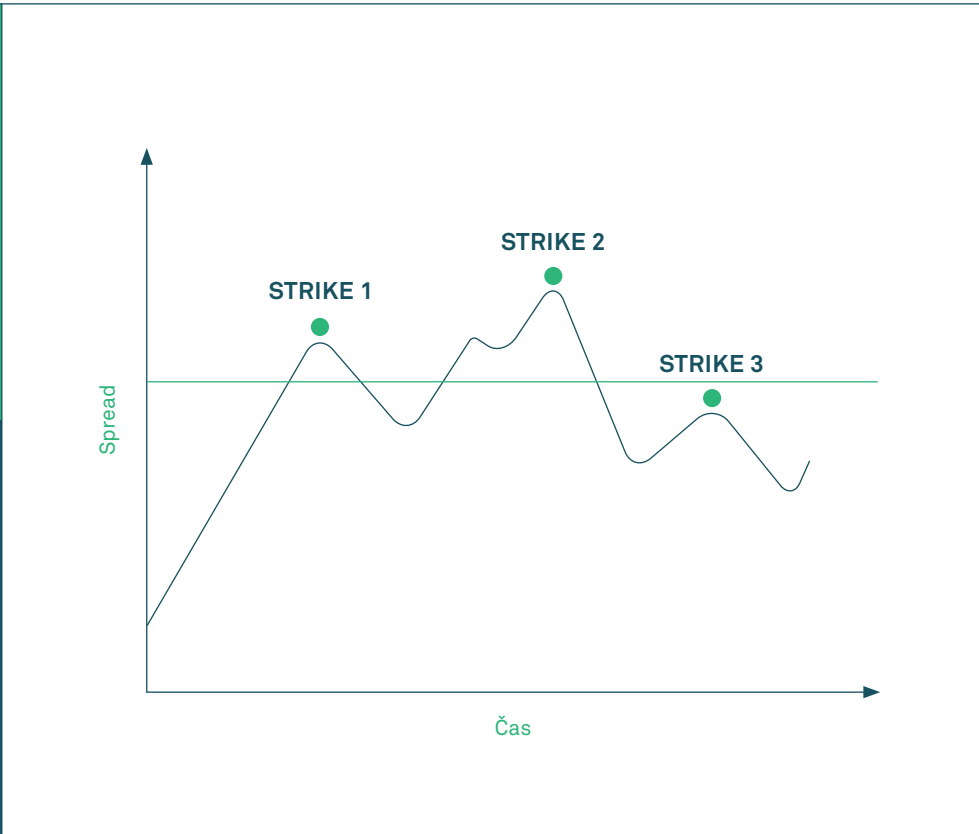
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- B Beneficial:**  
For customer from market based product
  
- U Unique:**  
The only storage solution of its kind in the region
  
- I Innovative:**  
Innovative pricing methodology approach
  
- L Leading:**  
Leading concept of indexed pricing on storage market
  
- D Developing:**  
Basis for further storage portfolio development



**B.U.I.L.D.**

Beneficial  
 Unique  
 Innovative  
 Leading  
 Developing

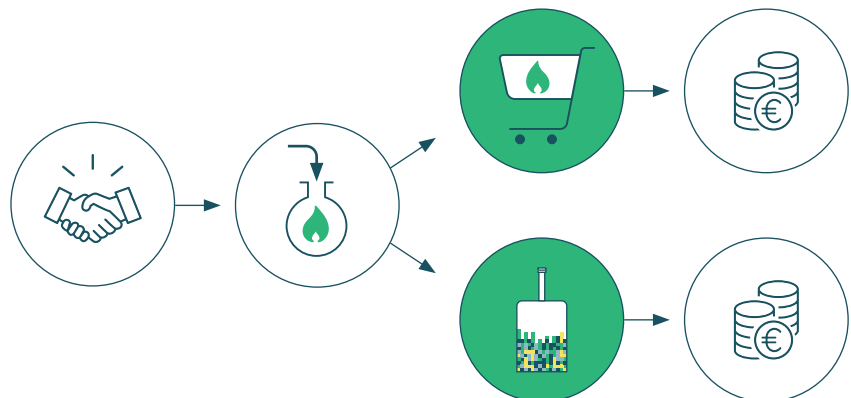


# Capacity product SPLIT storage



- Unique combined product of storage capacity enabling the commodity transaction between customer and storage operator.
- Applicant submits the bid related to price of injected gas, which later determines the price of storage product or price of commodity supply.
- Customer injects the gas to dedicated account and stores the gas to the winter season.
- Based on the current winter gas prices, parties agree whether POZAGAS buys the injected gas or continues to provide the storage product for price according to spread: price of injected gas vs. spot price at the time of decision about the product type.
- Advantage for customer is risk-free transaction with potential benefit from gas storage.

## SPLIT Storage



# Capacity product S.T.A.C.



→ Short	Product of short term additional capacity is offered for occasional spread trading.
→ Term	Parties first conclude the framework contract for providing the additional capacity, usually during the course of the ongoing season.
→ Additional	In case the interesting market opportunity in form of spread occurs and the respective capacity is available, Transaction is executed with definition of the capacity parameters and agreement on its price.
→ Capacity	S.T.A.C. is possible to realize in seasonal, reversed and inversed mode.





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- Financing of the stored commodity can be financially challenging and thus optimization is welcome.
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- POZAGAS, financing party and customer conclude the trilateral agreement, based on which the stored commodity can be used as a security for financing the storage activities.
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- After the dedicated ESCROW account is established, security title transfers from customer's account to the secured ESCROW account are performed, where title to stored gas is temporarily taken over by financing party.
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- POZAGAS guarantees, that gas being escrowed will not leave the storage, and in case of need shall be used for the liability settlement between customer and financing party.
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ESCROW  
service

